



4th Quarter 2025

Shelby County - Sales by Zip Code

| Zip Code | 4th Quarter 2024 | | | | 4th Quarter 2025 | | | | % Change from 4th Quarter 2024 | | | |
|-------------------------------------|------------------|--------------|---------------|--------------------|------------------|--------------|---------------|--------------------|--------------------------------|--------------|---------------|--------------------|
| | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft |
| 38002 - Arlington | <u>170</u> | 2,600 | \$445,534 | \$163 | <u>171</u> | 2,756 | \$457,391 | \$158 | 0.6% | 6.0% | 2.7% | -3.1% |
| 38016 - Cordova-North | <u>135</u> | 2,123 | \$276,144 | \$130 | <u>158</u> | 2,210 | \$276,852 | \$123 | 17.0% | 4.1% | 0.3% | -5.4% |
| 38017 - Collierville | <u>154</u> | 2,929 | \$554,786 | \$172 | <u>187</u> | 3,057 | \$570,448 | \$173 | 21.4% | 4.4% | 2.8% | 0.6% |
| 38018 - Cordova-South | <u>111</u> | 2,319 | \$336,051 | \$139 | <u>134</u> | 2,286 | \$320,550 | \$132 | 20.7% | -1.4% | -4.6% | -5.0% |
| 38028 - Eads | <u>16</u> | 3,858 | \$824,344 | \$214 | <u>9</u> | 5,241 | \$1,056,861 | \$222 | -43.8% | 35.8% | 28.2% | 3.7% |
| 38053 - Millington | <u>72</u> | 1,707 | \$249,625 | \$137 | <u>97</u> | 1,749 | \$252,468 | \$136 | 34.7% | 2.5% | 1.1% | -0.7% |
| 38103 - Downtown | <u>47</u> | 1,822 | \$437,172 | \$243 | <u>39</u> | 1,487 | \$278,363 | \$187 | -17.0% | -18.4% | -36.3% | -23.0% |
| 38104 - Midtown | <u>78</u> | 1,809 | \$286,960 | \$159 | <u>74</u> | 2,185 | \$343,948 | \$157 | -5.1% | 20.8% | 19.9% | -1.3% |
| 38105 - Greenlaw | <u>4</u> | 1,743 | \$109,375 | \$63 | <u>3</u> | 1,587 | \$187,356 | \$118 | -25.0% | -9.0% | 71.3% | 87.3% |
| 38106 - West Person/Elvis Presley | <u>111</u> | 1,255 | \$72,951 | \$56 | <u>97</u> | 1,262 | \$73,214 | \$57 | -12.6% | 0.6% | 0.4% | 1.8% |
| 38107 - North Memphis | <u>63</u> | 1,403 | \$124,750 | \$88 | <u>69</u> | 1,422 | \$135,414 | \$91 | 9.5% | 1.4% | 8.5% | 3.4% |
| 38108 - Jackson/Farmville | <u>81</u> | 1,160 | \$79,272 | \$64 | <u>44</u> | 1,180 | \$76,962 | \$65 | -45.7% | 1.7% | -2.9% | 1.6% |
| 38109 - Westwood | <u>172</u> | 1,210 | \$92,938 | \$76 | <u>168</u> | 1,312 | \$102,364 | \$76 | -2.3% | 8.4% | 10.1% | 0.0% |
| 38111 - University | <u>206</u> | 1,612 | \$224,034 | \$138 | <u>175</u> | 1,648 | \$223,383 | \$136 | -15.0% | 2.2% | -0.3% | -1.4% |
| 38112 - Rhodes College | <u>59</u> | 1,633 | \$187,414 | \$114 | <u>72</u> | 1,628 | \$191,256 | \$117 | 22.0% | -0.3% | 2.1% | 2.6% |
| 38114 - Defense Depot | <u>102</u> | 1,279 | \$94,312 | \$71 | <u>75</u> | 1,227 | \$103,188 | \$83 | -26.5% | -4.1% | 9.4% | 16.9% |
| 38115 - Hickory Hill North | <u>85</u> | 1,665 | \$140,966 | \$84 | <u>67</u> | 1,500 | \$136,787 | \$89 | -21.2% | -9.9% | -3.0% | 6.0% |
| 38116 - Whitehaven | <u>94</u> | 1,784 | \$164,716 | \$92 | <u>69</u> | 1,655 | \$151,230 | \$91 | -26.6% | -7.2% | -8.2% | -1.1% |
| 38117 - East Central/Poplar Perkins | <u>143</u> | 1,787 | \$324,886 | \$175 | <u>150</u> | 1,979 | \$353,722 | \$172 | 4.9% | 10.7% | 8.9% | -1.7% |
| 38118 - Oakhaven/Parkway Village | <u>141</u> | 1,382 | \$128,638 | \$92 | <u>133</u> | 1,426 | \$123,473 | \$84 | -5.7% | 3.2% | -4.0% | -8.7% |
| 38119 - Quince/Ridgeway | <u>65</u> | 2,135 | \$280,680 | \$131 | <u>76</u> | 2,393 | \$319,558 | \$131 | 16.9% | 12.1% | 13.9% | 0.0% |
| 38120 - River Oaks | <u>66</u> | 2,718 | \$478,359 | \$174 | <u>65</u> | 2,881 | \$535,913 | \$181 | -1.5% | 6.0% | 12.0% | 4.0% |
| 38122 - Berclair | <u>111</u> | 1,272 | \$124,805 | \$98 | <u>102</u> | 1,304 | \$137,101 | \$105 | -8.1% | 2.5% | 9.9% | 7.1% |
| 38125 - Southeast Shelby County | <u>82</u> | 2,268 | \$286,475 | \$121 | <u>76</u> | 2,100 | \$272,544 | \$128 | -7.3% | -7.4% | -4.9% | 5.8% |
| 38126 - South Memphis | <u>10</u> | 1,717 | \$73,025 | \$43 | <u>5</u> | 1,507 | \$133,580 | \$89 | -50.0% | -12.2% | 82.9% | 107.0% |
| 38127 - Frayser | <u>261</u> | 1,214 | \$88,058 | \$72 | <u>189</u> | 1,292 | \$96,007 | \$73 | -27.6% | 6.4% | 9.0% | 1.4% |
| 38128 - Raleigh | <u>147</u> | 1,457 | \$139,341 | \$95 | <u>104</u> | 1,481 | \$138,940 | \$94 | -29.3% | 1.6% | -0.3% | -1.1% |
| 38133 - Bartlett/Brunswick | <u>77</u> | 1,862 | \$300,672 | \$159 | <u>59</u> | 1,890 | \$271,050 | \$143 | -23.4% | 1.5% | -9.9% | -10.1% |
| 38134 - Bartlett | <u>111</u> | 1,685 | \$193,273 | \$115 | <u>96</u> | 1,738 | \$208,092 | \$120 | -13.5% | 3.1% | 7.7% | 4.3% |
| 38135 - Bartlett/Ellendale | <u>98</u> | 1,982 | \$277,444 | \$140 | <u>87</u> | 1,984 | \$303,348 | \$148 | -11.2% | 0.1% | 9.3% | 5.7% |
| 38138 - Germantown | <u>91</u> | 2,924 | \$475,803 | \$156 | <u>91</u> | 3,032 | \$478,540 | \$153 | 0.0% | 3.7% | 0.6% | -1.9% |
| 38139 - Germantown East | <u>53</u> | 3,740 | \$696,216 | \$186 | <u>47</u> | 3,519 | \$620,279 | \$176 | -11.3% | -5.9% | -10.9% | -5.4% |
| 38141 - Hickory Hill South | <u>71</u> | 1,520 | \$169,746 | \$112 | <u>70</u> | 1,479 | \$166,713 | \$113 | -1.4% | -2.7% | -1.8% | 0.9% |
| All | 3,287 | 1,800 | \$244,278 | \$129 | 3,058 | 1,906 | \$262,583 | \$131 | -7.0% | 5.9% | 7.5% | 1.6% |
| Median | | | \$183,000 | | | | \$203,000 | | | | 10.9% | |

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